

P.IVA e C.F. 02202940041

e-mail: info@discoveryitaly.org

website: www.discoveryitaly.org

# Discovery Italy - Hotel Contract Winter 2019-2020

#### Valid from 07/12/2019 to 14/04/2020

## For the following accommodation:

Name: Hotel Sud Ovest

Category and board basis: hotel HB
Official star rating: 3 stars
Recommended star rating: 3 stars

Address: Via Monterotta 17, 10058 Sestriere (TO)

#### **Rates:**

All contract prices are net, per person per week and per night, and inclusive of VAT tax\*.

Tourist tax to be paid in cash upon arrival is:

Euro 1,50 per person per day from 12 years old and up (in case of changes to the tourist tax we will inform you immediately)

\*In case the Italian government should increase VAT or should the cost of living increase substantially the prices will be increased accordingly. No change will be made to the prices of bookings already confirmed.

**Minimum Stays:** 7 nights; minimum 3 nights in the periods indicated below as short stay

Changeover day: Saturday, Sunday on request.

**Check-in:** 16,00 **Check-out:** 10,00

Double/Twin room: Standard or Comfort (please see hotel description for room types available to be specified at the time of booking)

## **WEEKLY STAY**

| Price per per | Standard<br>weekly | Comfort<br>weekly |        |
|---------------|--------------------|-------------------|--------|
| From          | TO                 | HB                | HB     |
| 07/12/2019    | 21/12/2019         | €53,00            | €59,00 |
| 21/12/2019    | 28/12/2019         | €59,50            | €68,00 |
| 28/12/2019    | 04/01/2020         | €83,00            | €91,00 |
| 04/01/2020    | 01/02/2020         | €57,00            | €63,50 |
| 01/02/2020    | 08/02/2020         | €62,00            | €69,00 |
| 08/02/2020    | 07/03/2020         | €71,00            | €78,00 |
| 07/03/2020    | 14/03/2020         | €62,00            | €69,00 |
| 14/03/2020    | 28/03/2020         | €57,00            | €63,50 |
| 28/03/2020    | 14/04/2020         | €53,00            | €59,00 |

Prices are indicated with the changeover day on Saturday. In case of requests for stays from Sunday to Sunday, the per night price should be applied.



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#### **SHORT STAY**

| Price per per | Standard short stay | Comfort short stay |        |
|---------------|---------------------|--------------------|--------|
| From          | TO                  | HB                 | HB     |
| 07/12/2019    | 21/12/2019          | €61,00             | €67,00 |
| 04/01/2020    | 01/02/2020          | €65,00             | €72,00 |
| 14/03/2020    | 14/04/2020          | €65,00             | €72,00 |

### **Short Stays**

Short stays of minimum 3 nights within a Saturday-Saturday week, Sunday on request, are available in the periods indicated in the chart.

The short stay prices are to be applied for stays of 3 or 4 nights. In the case of stays of 5 or 6 nights, you should consider the pro-rata price of the weekly contract price for the period requested.

#### **Supplement:**

Double for single use (DUS): +40%, available on request

Full Board Basis: available on request

Christmas Dinner: included (drinks excluded)

New Year's Eve Dinner: included (drinks excluded)

# Reduction 3<sup>rd</sup> and 4<sup>th</sup> bed:

0-1,99 years old: free in the bed with parents (cot: euro 70,00 per week, available on request)

2-9,99 years old: -50% 10-15,99 years old: -30%

Adults (from 16 years old and up): -10%

# **Property Services**

Free Wi-fi connection in the whole hotel

Heated Ski room in hotel

Ski deposit on the slopes (free for skis only)

Hotel Bar

Buffet Breakfast (Continental)

Dinner served in hotel (2/3 choices per course)

Garage (on request, € 10,00 per day)

Animals allowed (on request)

#### Type of room

All rooms have private bathroom (only one room has a bath), hairdryer, safe, direct-dial telephone, Satellite TV (Standard and Comfort) and Wi-Fi connection. About 40% of the rooms have a panoramic view.

**Comfort rooms:** completely renovated, they have Smart TV with internet and Memory Flex mattresses.

There are 6 comfort twins/doubles, 2 comfort quadruples and 1 comfort family room, all the others are standard.



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# Free-Sale (changeover day – Saturday)

We have the following rooms in free-sale for the periods indicated in the chart below. Until we send you a complete stop sale or we inform you that one/all of them have been booked, your agency can propose them to the client. Please be aware that this availability will, however, be managed on request and you must not consider the room you need booked before receiving our written confirmation.

| N° of rooms | Type of room         | Pax<br>std | Pax<br>max | From     | То       | Release |
|-------------|----------------------|------------|------------|----------|----------|---------|
| 2           | Standard double/twin | 2          | 2          | 07/12/19 | 14/04/20 | 14      |

These rooms are to be sold for 7 nights only with changeover on a Saturday, apart from in the periods 07/12-21/12, 04/01-01/02 and 14/03-14/04 when the rooms can be sold for a minimum of 3 nights within a Saturday-Saturday week.

# **Cancellation Policy**

All cancellations must be put in writing and will not be valid until receipt has been confirmed by Discovery Italy – Selene Tour sas.

The cancellation charges are applied as follows:

up to 1 month before arrival: 10% from 30 to 17 days before arrival: 30% from 16 to 8 days before arrival: 50%

from 7 days to no-show: 100%



# Discovery Italy – Hotel Description for Contract Winter 2018-2019

| Name of Hotel:      | <b>Hotel Sud Ovest</b> | ***   |                    |               |                          |                    |                                 |
|---------------------|------------------------|---|--------------------|---------------|--------------------------|--------------------|---------------------------------|
| Hotel description   | on: The Hotel Suc      | d Ovest is charact  | erized by a qu     | iet and very  | friendly at              | tmosphere. It is s | set in a residential            |
| area close to the t | own centre, next       | to Monte Fraiteve   | e ski slope.       |               |                          |                    |                                 |
| Category:           | □ 1 star               | □ 2 star  | ■ 3 star           | □4 sta        | r                        | □ 5 star           |                                 |
| Distance from:      |                        |   |                    |               |                          |                    |                                 |
| Main Square: 4      | 00 m (Piazza Fra       | iteve)  | Ski                | Bus stop: n   | ext to the               | entrance door of   | the hotel                       |
| Ski Slopes: 850     | m (Piazzale Kano       | dahar, return slope   | e "Monte Frait     | teve" comes   | out near t               | he hotel)          |                                 |
| Ski Lifts: 850 m    | Sk                     | i School Meeting  | <b>Point:</b> 850m |               |                          |                    |                                 |
| Resort shuttle bus  | s: 🗆 no                | ⊠yes (times: ev   | ery 20 minutes     | s; costs: TB  | C)                       |                    |                                 |
| Hotel:              | Year of Construc       | ction: 1965   |                    | Last re       | novation: 2              | 2005 - 2009        |                                 |
|                     | N. of floors 4         |   |                    | Lift to       | all floors?              | ⊠yes               | □ no                            |
| Car Park:           | ⊠Covered (Cost         | ts: 1 day: euro 10  | ),00) ×U           | Incovered     | Cost: fre                | e                  |                                 |
| Check in / Check    | out times:             | In: 16.00   | Out: 10.00         | )             |                          |                    |                                 |
| The hotel has disa  | abled access? [        | ĭ yes □ no  | N. c               | of accessible | rooms: 2                 |                    |                                 |
|                     |                        |   |                    |               |                          |                    |                                 |
| Rooms:              |                        |   |                    |               |                          |                    |                                 |
| Brief description:  | all bedrooms are       | e provided with a   | private bathro     | om, hair dry  | yer, safe, sa            | at TV + radio (Si  | mart TV including               |
| internet in comfo   | rt rooms), direct t    | telephone, wi-fi ir   | nternet. 2 room    | ns fully adap | oted for dis             | sabled. All beds   | can be separated                |
| apart from in thre  | e cases (2 French      | beds and 1 full s   | ize double bed     | d). The fami  | ly rooms h               | ave 2 separate b   | edrooms.                        |
|                     |                        |   |                    |               |                          |                    |                                 |
| Total n. of rooms   | :24                    |   | Interconnecti      | ing doors: ir | n family ro              | oms only           |                                 |
| Standard Double     | Twin room              | N°: 10  | N° max adul        | ts: 2         | N° max                   | children*:1.(in    | ı some).                        |
| Comfort Double/     | Twin room              | N°: 6   | N° max adul        | ts: 2         | N° max                   | children*:1.(in    | some).                          |
| Standard Triple     |                        | N°: 4   | N° max adul        | ts: 3         | N° max                   | children*:1        |                                 |
| Comfort Quadrup     | ole                    | N°: 2   | N° max adu         | lts: 4        | N° max                   | children*:2        |                                 |
| Standard Family     | room **                | N°: 1   | N° max adu         | lts: 5        | N° max                   | children*:3        |                                 |
|                     |                        | **entrance whic   | h leads onto 3     | doors (1: do  | ouble/twin               | bedroom with ro    | oom for 3 <sup>rd</sup> bed and |
|                     |                        | private bathroon  | n; 2: smaller tv   | vin room; 3:  | : 2 <sup>nd</sup> bathro | oom                |                                 |
| Superior Family     | room***                | N°: 1   | N° max adu         | lts: 5        | N° max                   | children*:3        |                                 |
|                     |                        | ***entrance leading to 2 x double/twin bedrooms, one with room for 3 <sup>rd</sup> bed. One large |                    |               |                          |                    |                                 |

disabled accessible bathroom.

\* in room with 2 adults

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| Facilities in bedrooms:   |   |                     |  |                        |  |  |  |
|---|---|---------------------|--|------------------------|--|--|--|
| Telephone:⊠yes □ no Radio: ⊠ yes □no (through the television) Television: ⊠yes □ no                                     |   |                     |  |                        |  |  |  |
| TV Sat.: $\boxtimes$ yes $\square$ no   |   |                     |  |                        |  |  |  |
| Mini Bar: □yes ⊠ no Laundry Serv.: ⊠yes □no Iron: □yes ⊠no  |   |                     |  |                        |  |  |  |
| Bath: □yes 区  | Bath: □yes ⊠no (only one room) Hairdryer: ⊠yes □ no Room service: ⊠yes □no                  |                     |  |                        |  |  |  |
| Balcony/terrace:  | Balcony/terrace: □yes ⊠no Panoramic view: □yes □no (40% of the rooms) Living area: □yes ⊠no |                     |  |                        |  |  |  |
| Others:All  | Comfort Rooms a   | re equipped with    | Memory Flex mattresses                                 |                        |  |  |  |
| Internet Access:  | ⊠Wi-Fi (free)   | ☐ LAN (yes, i       | n comfort rooms)                                       |                        |  |  |  |
|   |   |                     |  |                        |  |  |  |
| Communal Area   | as  |                     |  |                        |  |  |  |
| Brief description   | :   |                     |  |                        |  |  |  |
| ⊠Bar  | ⊠Lounge area  | □Game               | es Room  | □Sun Terrace           |  |  |  |
| □Swimming poo   | ol (□indoor □   | outdoor length:     | mt width: m  | t)                     |  |  |  |
| □Fitness / Wellr  | ness Area □gym  | □sauna □Steam       | room □Jacuzzi □ UVA lamp □                             | massages  treatments   |  |  |  |
| □dedicated pers   | onnel □beauty p   | roducts)*           | *extra charge  |                        |  |  |  |
| ⊠Wifi connection  | on for laptops  |                     | ⊠internet point  |                        |  |  |  |
| ☐Meeting Room   | n (□ with dedicat   | ed bar)             |  |                        |  |  |  |
| ⊠Ski deposit in   | hotel (□ heated)  | ⊠ Ski o             | deposit on the slopes (Cost: free for                  | skis, extra for boots) |  |  |  |
|   |   |                     |  |                        |  |  |  |
| Restaurant  |   |                     |  |                        |  |  |  |
| ⊠Breakfast (□   | l Italian ⊠Conti  | nental (with cold   | meats and cheeses)                                     | gg, bacon, etc.))      |  |  |  |
| Diner served in h   | notel: ⊠yes   | □ no                | $N^{\circ}$ of restaurants .<br>1                      |                        |  |  |  |
| Restaurant Description:Your palates will be delighted by the hotel's Piemontese cuisine and classic Italian dishes. The |   |                     |  |                        |  |  |  |
| wine list has a w   | ide range of nation   | nal and internation | nal varieties  |                        |  |  |  |
| Starters:   | □buffet   | ĭ served            | N° of choices 2/3                                      |                        |  |  |  |
| First Course: □buffet   |   | ⊠served             | N° of choices: 2/3                                     |                        |  |  |  |
| Second Course: □buffet  |   | ⊠served             | $N^{\circ}$ of choices : 2/3                           |                        |  |  |  |
| Dessert: □buffet 区  |   | ⊠served             | N° of choices: 2/3                                     |                        |  |  |  |
| Drinks: ⊠excluded □ included (description:)   |   |                     |  | )                      |  |  |  |
| Weekly traditional dinner: ⊠ yes □no  |   |                     | Description: candle light dinner (usually on Thursday) |                        |  |  |  |
| Entertainment: $\square$ yes $\boxtimes$ no   |   | □ yes 🗵 no          | Description:   |                        |  |  |  |
| Miniclub:   |   | □ yes 🗵 no          | Description:   |                        |  |  |  |
|   |   |                     |  |                        |  |  |  |
| Other:  |   |                     |  |                        |  |  |  |
|   |   |                     |  |                        |  |  |  |