

Discovery Italy - Property Contract Winter 2019-2020

Valid from 07/12/19 to 14/04/20 (SC) and from 21/12/19 to 30/03/2020 (HB)

For the following accommodation:

Name : Palace Residence
Category and board basis: apartment complex – self-catering and half board
Official star rating: N/A
Recommended star rating: 3 stars
Address: Palace 1, Via La Gleisa 11, 10058 Sestriere (TO) SC
Palace 2, Via Monterotta 18, 10058 Sestriere (TO) SC & HB

Minimum Stays:

The minimum stay is 7 days with a Saturday changeover, apart from the dates indicated below as “short stay”.

Check-in : 18,00

Check-out : 10,00

Short Stays SC (Formula Residence): Minimum 3 nights during the periods 07/12 – 21/12. Free arrival day for stays arriving and departing within the dates indicated above. Short stays in other dates on request only.

Rates:

All contract prices are net, per apartment (SC) or per person (HB) and inclusive of VAT. The prices are based on the number of nights indicated in the chart below.

Club card and security deposits are to be paid extra in the case of self-catering (compulsory).

Tourist tax to be paid in cash upon arrival is:

Euro 1,00 per person per day from 12 years old and up

Formula Residence SC – Palace 1 & 2

Compulsory Extra costs:

Refundable deposit: € 500,00 for periods from 21/12 to 11/01 and € 25000 for all other periods (to pay on arrival)

N.B.: The apartment has to be returned in the same condition it was when it was handed over. It is forbidden to leave rubbish, food or drink in the apartment. The client is responsible for the cleaning of the kitchen area and the deposit will be withheld if it is not left clean and extra cleaning has not been booked and paid for. The management also have the right to withhold the deposit in the case that the clients repeatedly disturb other guests of the residence.

Club Card: price as indicated in the price list – non-commissionable (to be paid in advance with the booking)

The Club Card includes: linen (partial for the bathroom: 2 x shower towels in studios and 4 x shower towels in 3-roomed apartments, extra set: € 4.00 pp), electricity, water and heating consumption, final cleaning (kitchen area is not included), use of the gym (sauna has extra costs to be paid in resort: € 8.00 pp) parking space in garage – 1 per apartment (no surveillance), ski deposit near the ski slopes (boots have an extra cost) and entertainment team.

Prices per apartment for the number of nights indicated	Nights	Studio Apartment 2 pax (Palace 1)		Studio Apartment 4 pax (Palace 1)		3-roomed Apartment 6 pax (Palace 2)	
		Contract Prices SC	Club Card	Contract Prices SC	Club Card	Contract Prices SC	Club Card
07/12 - 21/12	1	€ 99,00	€ -	€ 108,00	€ -	€ 162,00	€ -
21/12 - 28/12	7	€ 565,00	€ 115,00	€ 610,00	€ 115,00	€ 866,00	€ 225,00
28/12 - 04/01	7	€ 1.085,00	€ 165,00	€ 1.112,00	€ 165,00	€ 1.638,00	€ 280,00
04/01 - 11/01	7	€ 477,00	€ 135,00	€ 524,00	€ 135,00	€ 738,00	€ 230,00
11/01 - 08/02	7	€ 405,00	€ 100,00	€ 450,00	€ 100,00	€ 617,00	€ 215,00
08/02 - 15/02	7	€ 500,00	€ 135,00	€ 527,00	€ 135,00	€ 765,00	€ 230,00
15/02 - 07/03	7	€ 581,00	€ 135,00	€ 608,00	€ 135,00	€ 900,00	€ 230,00
07/03 - 14/03	7	€ 500,00	€ 135,00	€ 527,00	€ 135,00	€ 765,00	€ 230,00
14/03 - 28/03	7	€ 405,00	€ 100,00	€ 450,00	€ 100,00	€ 617,00	€ 215,00
28/03 - 14/04	7	€ 405,00	€ -	€ 450,00	€ -	€ 617,00	€ -

Extra Costs on request for formula residence (not commissionable):

Cleaning of the kitchen area: € 100,00 per apartment– to be requested upon arrival

Formula Hotel HB – Palace 2

Price per person for the number of nights indicated below, based on the number of people sharing the apartment. Children's prices are valid in an apartment with minimum 2 full paying adults.

Prices per Person	Nights	Contract Prices HB (2 adults)	Contract Prices HB (3 adults)	Contract Prices HB (4-5-6 adults)	Baby 0/5 years	Junior 6/10 years	Adol. 11/15 years
21/12 - 28/12	7	€ 536,00	€ 500,00	€ 468,00	€ 105,00	€ 210,00	€ 315,00
28/12 - 04/01	7	€ 851,00	€ 794,00	€ 745,00	€ 175,00	€ 280,00	€ 350,00
04/01 - 11/01	7	€ 509,00	€ 475,00	€ 445,00	€ 50,00	€ 230,00	€ 325,00
11/01 - 08/02	7	€ 473,00	€ 441,00	€ 414,00	€ -	€ 210,00	€ 315,00
08/02 - 15/02	7	€ 536,00	€ 500,00	€ 468,00	€ 105,00	€ 210,00	€ 315,00
15/02 - 07/03	7	€ 599,00	€ 554,00	€ 504,00	€ 175,00	€ 280,00	€ 350,00
07/03 - 14/03	7	€ 536,00	€ 500,00	€ 468,00	€ 105,00	€ 210,00	€ 315,00
14/03 - 28/03	7	€ 473,00	€ 441,00	€ 414,00	€ -	€ 210,00	€ 315,00

Supplements for Formula Hotel (HB):

Use of kitchenette: € 50,00 per week (to pay in resort, non commissionable)

Reductions for 3rd/4th/5th/6th Bed for Children (HB –Public Prices, not commissionable):

All discounts are indicated in the pricelist and refer to children sharing with 2 full paying adults

Children from 0 to 5 years old (born 2014-2019*)

Children from 6 to 10 years old (born 2009-2013*)

Children from 11 to 15 years old (born 2004-2008*)

*ID will be requested as proof of age for the children and the tour operator will be charged the difference should the actual age not correspond with the age on the booking.

Included in the price of the Formula Hotel (HB):

- Accommodation in 2 or 3 roomed apartments with daily maid service (use of kitchen excluded)
- Water and ¼ litre of house wine per person during meals (soft drinks excluded)
- Weekly traditional dinner and “Baby pizza” evening for children (4-8 years)
- 1 covered car parking place per apartment (no surveillance)
- Ski deposit on the slopes (boots have an extra cost)
- New Year’s Eve dinner and party (31/12) and Christmas dinner (24/12)
- Club card (as described above) with free use of sauna

Early Booking Discounts:

- 10% discount on bookings in HB, of at least 7 nights, confirmed with a 30% deposit (not refundable). This promotion is only valid for bookings from the 11/01/20 to the 08/02/20 confirmed by 13/12/2019 and from the 14/03/20 to the 28/03/20, for bookings confirmed by 13/02/2020.

Supplements applicable to Formula Residence and Formula Hotel (non-commissionable)

- **Cleaning supplement for traditional pets:** € 100,00 for the week (small animals only, on request, one animal per apartment).
- **3rd or 4th floor apartment:** € 100,00 for the week
- **Early access to the apartment:** € 70,00
- **Resort ski-bus** (runs during lift opening hours): approx euro 8,50 for the week, euro 1,50 one way ticket; free for children under 1 metre in height. (rates based on the 2018/2019 winter season)

Apartments in Free-Sale Formula (SC & HB)

The apartments indicated in the chart below are not in allotment, however, until we send you a complete stop sale or we inform you that one/all of them have been booked, your agency can propose them to clients, until 22 days prior to arrival.

Please be aware that the hotel has priority over the availability of these apartments and you must not consider the apartment you need 100% confirmed before receiving our written confirmation.

It is valid for stays with the number of nights and the changeover day indicated above. Short Breaks (min. 3 nights) and beginning and end of season on request.

N° of apartments	Type of apartment	Pax std	Pax max	From	To	Free-Sale Expiry
1	Studio apartment 2-pax (M2)	2	2	21/12/19	28/03/20	22 days
4	Studio apartment 4-pax (M4)	2	4	21/12/19	28/03/20	22 days
2	3-roomed apartment (T6)	4	6	21/12/19	28/03/20	22 days
3	Apartment for HB	2	6	21/12/19	28/03/20	22 days

Apartment (Suite) Descriptions for Formula Hotel (use of kitchen available at a supplement)

Type B (2/3/4 pax): living room with twin or double sofa bed plus double bedroom.

Type T (4/5/6 pax): living room with twin or double sofa bed plus double bedroom and walk through bedroom with bunk beds (no window).



Apartment Descriptions for Formula Residence

All apartments are equipped with kitchen area with hobs (electric in Palace 2 and centralised gas in Palace 1), fridge and dishwasher, bathroom with shower and hairdryer, television, telephone, safe and terrace/balcony with view of the mountains/ski slopes.

M2 Studio apartment for 2 pax (Palace 1): living room with double or twin sofa bed

M4 Studio apartment for 4 pax (Palace 1): living room with double sofa bed and separate area with bunk beds.

T6 3-roomed apartment for 6 pax (Palace 2): living room with twin sofa bed, bedroom with double bed, walk through bedroom with bunk beds (no window).

Property Services (Palace 1 and 2) – times could vary slightly from those indicated

24h Reception (from 19/12/19 to 30/03/20) (08,00-24,00 reception, 24,00-08,00 night porter)

Hotel Bar (08,00-24,00)

Free Wi-Fi in reception, bar and entertainment area

Entertainment area and entertainment programme (accompanied skiing for adults 10,00-12,30, accompanied excursions 10,00-12,30, after ski exercises, assistance and entertainment 17,00-19,00 and 21,30-23,00)

Gym and sauna (extra cost for sauna for guests in SC) (16,00-20,00 for gym, sauna to be booked in advance)

Games room with billiard table (Palace 1 only) table football and air hockey (extra cost) (16,00-22,00)

Self-service laundrette and ironing room (extra cost)

Miniclub at fixed times for children from 4 to 8 years old (16,00-19,00)

Baby Dance 21,00-21,30

Property Services (Palace 2 only)

Restaurant “La Tavernetta” (08,00-10,00 & 19,30-22,00)

Minimarket (08,30-13,00 & 17,00-20,00)

Cancellation Policy

All cancellations must be put in writing and will not be valid until receipt has been confirmed by Discovery Italy. The cancellation charges are applied as follows:

Up to 1 month before arrival: 10% (apart from when the early booking discount is applied)

From 30 to 19 days before arrival: 30%

From 18 to 11 days before arrival: 50%

From 10 days to no-show: 100%

Palace Residence 1 & 2

Hotel description: Palace Residence is a modern residential complex with two separate buildings (1500m between one and the other) located in a panoramic point in Sestriere. The resort ski bus stops outside both buildings to take skiers directly to the slopes. The apartments are well-furnished and equipped, with a balcony overlooking the ski slopes / mountains.

Category (suggested): 1 star 2 star 3 star (not official) 4 star 5 star

Distance from: Main Square: 800m Ski Bus stop: 50 m Ski Slopes: 1200 m
 Ski Lifts: 1200 m Ski School Meeting Point: 1200 m
 Resort shuttle bus: no yes (times: lifts opening times, Costs: €8,50 perweek and €1,50 one way, 2017-2018 prices, free for children under 100cm, tickets available at reception)

Residence: Year of Construction: 1984/1985 Last renovation: 2013
 N. of floors:4..... Lift to all floors: yes no

Car Park: Covered Cost: Free (1 car per apt) Uncovered Cost: Free

Check in / Check out times: In : 18.00 Out : 10.00

The hotel has disabled access? yes no N. of accessible rooms

Apartments

Brief description: These comfortable mountain style apartments are spacious and functional with panoramic views. Palace 1 has the studio apartments for 2 and 4 people and Palace 2 the 2 and 3 roomed apartments for 4 and 6 people.

Total n. of apartments: Palace 1 - 96

Interconnecting doors: 0

1) Room type: Studio for 2 pax	N°: 5	N° max adults: 2	N° max children* : 0
2) Room type: Studio for 4 pax	N°: 91	N° max adults: 4	N° max children* : 2

Total n. of rooms: Palace 2 - 148

Interconnecting doors: 0

1) Room type: 2-roomed apt for 2/4 (HB only)	N°: 40	N° max adults: 4	N° max children* : 2
2) Room type: 3-roomed apt for 4/6	N°: 108	N° max adults: 6	N° max children* : 4

* in room with 2 adults

Facilities in apartments:

Telephone: yes no Radio: yes no Television: yes no

TV Sat.: yes no Video/DVD: yes no Safe: yes no

Fridge: yes (for SC) no Laundry Serv.: yes no (self-service, extra) Iron: yes no (self-service, extra)

Bath: yes no (Showers) Hairdryer: yes no Room service: yes no

Balcony/terrace: yes no Panoramic view: yes no

Living area: yes no...with bed in living room folded away....

Others: deckchairs on the balcony.....

Internet Access: wifi LAN (no internet in the apartments)



Communal Areas

- Bar Lounge area Games Room TV Room (Palace 2) Sun Terrace
- Swimming pool (indoor outdoor length: width:)
- Fitness / Wellness Area (gym sauna* steam room Jacuzzi UVA lamp massages treatments
- dedicated personnel beauty products*) *extra charge in SC, included in HB.
- Wifi connection for laptops (in lobby and bar) internet point
- Meeting Room (with dedicated bar)
- Ski deposit on the slopes (Cost: Skis free, boots approx. euro 3 per day)

Restaurant (only available in Palace 2)

- Breakfast Italian Continental (with cold meats and cheeses) English (egg, bacon, etc.)
- Diner served in hotel: yes no N° of restaurants ...1.....
- Restaurant Description : For HB guests or à la carte with reservation.....
- Starters: buffet served N° of choices ...(starters, vegetables and cheeses)
- First Course: buffet served N° of choices ...4.....
- Second Course: buffet served N° of choices ...3.....
- Dessert: buffet served N° of choices ...3 (dessert, fruit salad, fresh fruit)
- Drinks: excluded included (1/4 of wine and 1/2 of water per person)
- Weekly traditional dinner: yes no Description: Fixed menu with regional dishes (Usually on Tuesday)

- Entertainment: yes no Description: accompanied skiing and walks for adults 10,00-12,30; piano bar and games 17,00-19,00; shows, cabarets, live music, games evenings 21,30-23,00.

- Miniclub: yes no Description: Daily service in fixed hours (16,00-20,00) with the animation staff for children from 4 to 8 years, baby dance 21,00-21,30

Other:
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Note: The accommodation has the right to vary any times indicated, before or during the season.